



DENTAL PRACTICE VALUES: AN OPEN DISCUSSION ON UNLOCKING THE VALUE OF YOUR DENTAL PRACTICE

An open discussion and opportunity to ask Industry Professionals questions on the current dental market

Thursday, June 1st | 6:00pm – 9:00pm
Edmonton Golf & Country Club
6201 Country Club Road

Four Course Dinner with Wine Pairing

RSVP to Jamie.imeson@dentalcorp.ca
by May 25th, 2023

PANELISTS



Michelle McAra
Sr. VP Partnership Development, dentalcorp

Michelle is responsible for leading the Partnership Development team and contributing to the acquisitive growth of the company by identifying Partner opportunities, understanding and evaluating market dynamics and building relationships with key stakeholders.

Michelle has extensive experience in the healthcare industry in business development and pharmacy acquisitions. She holds a Bachelor of Commerce degree specializing in Marketing from the University of Alberta and completed her MBA at Queen's University.



Rob Wild
Regional Manager Professional Banking, TD Business Banking

Rob promotes Professional Practice Financing Programs within the Prairie Region consisting of Alberta, Saskatchewan, and Manitoba, with a specialty in Dental Practice financing. He provides banking and financing advice and solutions and collaborate with industry experts and wealth partners. Rob is excited to use his 20+ years' of experience to assist in the practice's success.



Tom Christensen
Managing Partner, Yates Whitaker

Tom graduated with a Bachelor of Commerce in 2004, a Masters of Professional Accounting in 2006 and received his Chartered Accountant designation in 2008. He has been with Yates Whitaker LLP since 2007, first as a Senior Accountant, then a Partner in 2009, and Managing Partner in 2012. In his 12 years as Managing Partner, the firm has grown its revenue and staffing over 20% per year - all through organic growth - and Yates Whitaker LLP was named a Profit 500 Company in 2017, the only CPA firm to make the list.

Tom started marketing to the health care community in 2010 and since then has been involved in hundreds of acquisitions, sales, partnerships, and reorganizations in the health care space. He also provides advice on an ongoing basis to 10-15 high growth and high net worth companies which helps bring a fresh and creative perspective to tax and financial planning in the health care space.



Chris Stachniak
Practice Transition Specialist, Tier 3 Brokerage

Chris Stachniak with Tier Three Brokerage has a combined 28 years experience in dental clinic valuations, sales, supply management and retail leasing, including the management of a full service dental supply dealer. He is currently an associate for CBRE Limited Real Estate Brokerage Edmonton, where he specializes in retail leasing and sales with a focus on Healthcare.

Chris both played and coached lacrosse professionally in the NLL (National Lacrosse League) from 2005-2009. He continues his love of the game today by coaching national level lacrosse as well as continuing his work with a current NLL Franchise as an advanced scout. Chris has two boys and when he isn't busy with them he likes to golf, play hockey and lacrosse in his spare time.



**Yates
Whitaker** LLP
Chartered Professional Accountants

